

PREPARING MANAGERS TOWARDS PROFIT CENTRE HEAD BY DEVELOPING EFFECTIVE LEADERSHIP SKILLS

OBJECTIVE:

To develop positive attitude among individuals and orient towards a successful leader.

INTRODUCTION

In today's global competition, each level of individuals need to exercise professional deliveries. This is achieved through the understanding of the real situation, Customer needs, Corporate requirements, Corporate plans, Gap between the individual level and the earlier said expectations.

In order to realize the gap between the expectations of the global scenario and the individual level, this program is designed such that the individuals are made aware of the requirements expected from them and help them to achieve effortlessly by adopting professional techniques.

CONTENTS

1. Self awareness – Understanding Self

- a. Johari window.
- b. Management concept of Self awareness.
- c. Roles of oneself.
- d. Motivation.
- e. Attitude.
- f. Setting goals and achieving them

2. Leadership

- a. Definition
- b. Leadership cycle
- c. Attribute of a good Leader
- d. Top 10 mistakes done by a Leader.
- e. Leadership vs Management
- f. Efficiency vs Effectiveness
- g. Responsibility of Function
- h. Time Management
- i. Inter personal development or Interpersonal relationship
- j. Decision making
- k. Analytical thinking
- l. Proactive approach

3. Introduction to Communication Skills

- a. Communication process
- b. Role of Sender
- c. Role of Receiver
- d. Levels of Listening
- e. Medium of Communications
- f. Two way Communications

METHODOLOGY:

1. Ice braking Game : Demo of live situations based on them.
2. Games / Exercises / Case Studies : Demo of live situations based on them.
3. Motivating People to speak out Man Management problems. Discussing them. Helping them to arrive at a solution.
4. Helping people to take decisions.
5. Helping people to come out with successful and meaningful proposals to the Management.

LANGUAGE:

MATERIAL : English

LECTURE : Tamil or Hindi or English (As desired by the participants)

TARGET GROUP:

- Supervisors / Middle level / Top level executives

EXPECTED OUTCOMES:

As this is not a magic session, the efforts are focused towards the transformations among personnel to take place of the following:

1. Participants would realize their roles and responsibilities and would get motivated to become an effective leader by way of practicing Communication, Leadership skills, etc.
2. Participants would be able to fix Logical and Scientific objectives based on a real SMART principles that would take organization to a determined growth path.
3. Participants would be able to do a professional Gap Analysis in the event of short falls on the set objectives leading to achieve and set target for the future.

PROFILE OF THE TRAINER & CONSULTANT MR. V. RAMAVALLABHAN

Background:

- *Physics Graduate with Post Graduate Diploma in Master of Business Administration (PGDMBA), Diploma in Production Management (DPM).*
- ***Certified Lead Auditor –***
 - 1. ISO 9001 (IRCA),***
 - 2. ISO 9001 (RABQSA),***
 - 3. ISO/TS 16949 (SMMT-IF, UK - IATF)***
 - 4. ISO/TS 16949 (AIAG, USA - IATF),***
 - 5. AS 9100C(RABQSA),***
 - 6 ISO 27001 (NABET)***
 - 7. ISO 14001(IEMA),***
 - 8. OHSAS 18001(IRCA)***
 - 9. ISO 50001 (BSI)***
- ***VDA 6.3 Module E Process Auditor in the Product Life Cycle (VDA - QMC. Germany).***
- ***Certificate of Lean Competency – Lean Manufacturing from QCI.***
- ***Certified IPC Specialist : IPC/WHMA-A-620 Requirements and Acceptance for Cable and Wire Harness Assemblies.***

Key Attributes:

- *Over 2 decades exposed to Multi Branches of industries namely **Electrical, Electronics, Mechanical, Plastics and sophisticated screen printing**, in the areas of **R & D, Manufacturing, Quality, Reliability, Supplier Development, Product Transfer, Agency Approvals, Customer Support, Process Engineering, Etc.***
- *Over a decade in Training and Consulting in the title JVR Consultants as a sole Trainer & Consultant.*
- *Traveled to countries like **Singapore, USA and Srilanka** for New Product development, Supplier development, Product Transfer, Training & Development of the employees.*
- *His excellence in man management during his corporate life has lifted him to great heights.*
- *His interpersonal relations and easy access among various levels of the organization he is working with is a great attraction and advantage.*
- *Presented papers in International seminar on various topics like **TQM, Global Warming**, etc.*
- *Currently since the year 2005 offers **Training (Technical & Soft skills)** and covered 1000s of participants.*
- *The training sessions are handled in 3 languages namely, **Tamil, Hindi and English**. Covered 1000s of participants. Though based in Chennai, travel throughout India and provide **Training and Consulting**. So far provided training in Uthranchal, Faridabad, Noida, Surat and Pune on various concepts in north. In south provided training and consulting in Tamilnadu, Andrapradesh, Karnataka and Kerala.*
- ***On Consulting**, completed and working on various **PROJECTS – CONSULTANCY** on Business Process Development, **TQM, Quality Circle Consulting** including preparing the team members for competition, Jury in Quality Circle Competition, Product Transfer, 5S, Waste Elimination, Kaizen, FMEA, PPAP Documentation, **Facilitate Documenting, Implementing and Certification of ISO 9001, ISO 14001, OHSAS 18001, ISO/TS 16949, ISO/TS 29001**, etc.*
- *The industries trained and undertook **PROJECTS – CONSULTANCY** include Automobile, Electronics, Electrical, Mechanical, Plastics, Casting, Forging, Printing, Cement, Sugar, Rubber, Chemical, Construction, Fabrication, Heavy Engineering, Shipping, Garments, FMCG, etc.*
- *His approach on implementing system will be **Simple, Practical, Cost effective** most importantly focusing on **most appropriateness that benefits the organization towards Return on Investments (ROI)**.*
- ***Awards:** Received Awards for best Soft Skills and Corporate Trainer.*

For more information (especially on Service record on Training and Projects – Consultancy, Clients, interesting Articles, etc.): Please visit: www.jvrconsultants.net